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To: 'SF-HOUSING-COUNSELING-L@hudlist.hud.gov'

Subject: New HUD Press release, & New Presentation Added to the OHC Training Webinar Archives, & New Training Updates for Housing Counselors

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New HUD Press Release:

- HUD TO CONNECT LOW-INCOME WORKERS WITH JOB OPPORTUNITIES NATIONWIDE: Read the [press release](#).

Stay up to date on the latest HUD news and announcements by visiting [HUD's Public Affairs website](#).

AND

New Presentation Added to the OHC Training Webinar Archives:

- Original Air Date: March 18, 2015 - Webinar: How to Read Financial Statements. Audio replay number: (800) 475-6701, Access Code: 354853. [View the Presentation](#).

All of the HUD Office of Housing Counseling's (OHC) webinars are posted in archival form on the [Training Webinar Archive](#). There is no registration or fee required to view the archives.

AND

New Training Updates for Housing Counselors:

1. **HUD OHC Training for Housing Counselors:** Visit the HUD Office of Housing Counseling (OHC) Training Calendar [on-line](#). After registering, you will receive a confirmation email containing information about joining the webinar. [View System Requirements](#). All OHC webinars will be archived in the [OHC Webinar Archive](#). Please direct questions to: housing.counseling@hud.gov.

- March 24, 2015 - Webinar: Understanding Self-Employment for Income Verification. In this training we will assist housing counselors and HUD personnel in understanding how to calculate income when dealing with self-employed clients. Topics will cover what does it mean to be 1099 vs. W-2; what to look for on income tax returns; how to read profit and loss statements; and other returns that a self-employed person would submit for income verification. Register [on-line](#).

- March 25, 2015 - Stakeholder Meeting: Feedback on Performance Review Pilot (9910). This interactive session will reveal results and reactions from the Office of Housing Counseling Reviewers and HUD Approved Housing Counseling Agencies that participated in the reformatted Performance Review Pilot Period (June 2014 through December 2014). There will be a series of polling questions and open line opportunities to retrieve additional input from agencies to further streamline the Performance Review Process. Register [on-line](#).
- April 08, 2015 - Webinar: IBIS-RMA Financial Assessment Software Demonstration for HECM Counselors. The training will be conducted by the HUD Office of Single Family Development and IBIS Software Solutions. Register [on-line](#).
- HUD Exchange: HUD has launched an online curriculum, including video, dynamic presentations and self-paced training modules, designed to help HUD partners understand Federal financial requirements. The HUD Exchange Training and Events website also has many other courses and training opportunities of interest to housing counselors, non-profit and local government agencies. To access HUD Exchange you must first create an account. This [document](#) contains step by step instructions for creating an account on the HUD Exchange website. Once you have created an account, you will be able to access different HUD Exchange components. Visit [HUD Exchange](#) to learn more and register for training opportunities.
 - HUD Exchange Financial Management Curriculum: Completing the financial management curriculum will assist grantees and sub-recipients to comply with federal grant requirements, increase effectiveness, and maximize efficiency. The first course, Financial Management 101, provides an introduction to key topics and financial management basics. View [on-line](#).

2. IRS Educational Training for Exempt Organizations: The Internal Revenue Service (IRS) offers training for non-profit organizations. [View the IRS training calendar](#). Also [view the IRS webinar course catalog](#). The IRS provides training for tax-exempt organizations and charitable organizations seeking tax-exempt status [on-line](#). The site includes information for new applicants; information to help existing exempt organizations maintain their exemption; and more in-depth topics. Training dates include:

- May 12, 2015 - St. Louis, MO
- May 14, 2015 - Springfield, MO

3. NeighborWorks® Training Opportunities: More information can be found on their [training calendar](#). For on-line training visit NeighborWorks® [Training Website](#) to see their on-line course catalog and register for training opportunities.

- NeighborWorks Updated HECM Basics eLearning Course: Home Equity Conversion Mortgage (HECM) Counseling Basics Overview, an eLearning course, has been updated with the latest information on loan costs, loan calculation, payment plans, HECM counseling session requirements, and post-counseling follow-up. To register visit NW [online](#).
- The NeighborWorks Store: NeighborWorks Center for Homeownership Education and Counseling (NCHEC) is a leading resource on pre-purchase and post-purchase homeowner education. Prospective homeowners learn the entire home-buying process, from managing money and understanding credit to securing a mortgage loan and shopping for a home in Realizing the American Dream. The manual's teaching companion, realizing the American Dream Trainer's Manual, provides instructors with teaching tools, activities, worksheets and visual aids. Are you counseling homeowners? Keeping the American Dream will give them the skills they need to remain secure in their new home purchase. To learn more about these publications or make a purchase, visit the [NeighborWorks Store](#).
- NeighborWorks® Training Institutes: Learn, network and share best practices -- building your skills, maximizing your effectiveness and impact of your Agency.
 - May 04- 8, 2015 - Kansas City, MO. Register [on-line](#).

4. NHNLA Training for Housing Counselors: The National Council of La Raza Homeownership Network Learning Alliance (NHNLA) offers housing counselors extensive on-line and in-person training opportunities on a variety of topics. For more information, registration and course details, please visit the [NHNLA training Calendar](#). Please see the list of new courses below:

- April 01, 2015 - elearning 3 week course: Housing Counseling Competency Certification Prep Course
- April 01, 2015 - elearning 1 week course: Housing Counseling Competency: Fair Housing
- April 01, 2015 - elearning 1 week course: Housing Counseling Competency: Housing Affordability
- April 01, 2015 - elearning 1 week course: Housing Counseling Competency: Avoidance of Foreclosure and Eviction
- April 01, 2015 - elearning 3 week course: Foreclosure II

- May 13-15, 2015 - Hartford, CT: Housing Counseling Program Management, Financial Counseling, Housing Counseling Competency Certification Prep Course, Rental Counseling
- May 21, 2015 - Webinar: Fair Housing
- May 26, 2015 - Webinar: Basic Client Management Using Home Counselor
- May 27, 2015 - Webinar: Home Equity Conversion Mortgage (HECM) Counseling
- May 28, 2015 - Webinar: Advanced Client Management Using Home Counselor Online

5. National Community Reinvestment Coalition (NCRC):

- March 25, 2015 - Washington DC. NCRC Annual Conference. The conference is an opportunity to engage with colleagues on issues such as mortgage servicing, exclusionary zoning, Affirmatively Furthering Fair Housing, disparate impact, and other important community concerns. This includes gaining a clear understanding of emerging legal issues and cases, and how they may affect local communities. Registration closed
- March 25-28, 2015 - Washington DC. NCRC Annual Conference Housing Counseling Course Test Taking Practices: Preparing for the HUD Housing Counselor Certification Exam. This course is designed to provide housing counseling practitioners with test-taking tools and strategies to prepare for and pass the HUD competency certification examinations. This course does not replace content mastery, which can be obtained through the NCRC e-learning Training Series, but is designed to teach practitioners methods that will increase the probability of passing the HUD examination. Statute requires counselors at HUD-approved housing counseling organizations to be certified by HUD as competent to provide comprehensive counseling services. As a result, HUD will administer a standardized exam testing counselors' competencies in six major areas of housing counseling. The National Training Academy will provide a review and a certificate of completion for each of the required competency areas. Scholarships are available, Registration closed
- April 06-10, 2015 - New Orleans, LA. Housing counselors and professional staff affiliated with HUD-Certified Housing Counseling Agencies are cordially invited to attend the comprehensive housing counseling training courses "Financial Management," "HUD Homebuyer Education," "Managing and Curing Mortgage Delinquencies," and "Affirmatively Furthering Fair Housing" at the Hilton St. Charles, New Orleans, LA. [Apply for a scholarship.](#)

- April 08-10, 2015 - Financial Management Counseling: This three-day course will focus on the elements of financial planning that prepare individuals for success. In particular, it will explore the financial fitness of individuals by explaining budgeting and assessing the financial process. It will also help individuals identify what is considered income, track expenses, forecast expenses, and set financial goals. This training counts for 22.5 Continuing Education Credits (CEUs). Register [on-line](#).
- April 06-10, 2015 - HUD Homebuyer Education: This certification course teaches and equips counselors and homebuyer education providers with skills, procedures and the required content necessary to create new sustainable homeownership through hands-on applications. Participants will learn the proper and most effective ways to deliver one-on-one counseling and conduct group education sessions, which address savings, credit debt and other obstacles and barriers to homeownership using the latest industry tools, techniques and resources. Participants will also learn about mortgage readiness assessments, prequalification, credit report review, action plan development and other key counseling activities. Lastly, participants will discover how to enhance their communication, customer service and organizational skills. This training counts for 30 CEUs. Register [on-line](#).
- April 06-09, 2015 - Managing and Curing Mortgage Delinquencies: This four-day course focuses on best practices in a number of areas, including counseling delivery and intake process, time and case management, loss mitigation and servicing abuses, and utilizing the HOPE Loan Portal. The purpose of this course is to instruct housing counseling professionals on how to maximize loss mitigation strategies and devise optimum solutions for insured and uninsured portfolio loans. Additionally, housing counselors will learn how to match the right program to the right borrower and how to determine Net Present Value. This training counts for 30 CEUs. Register [on-line](#).
- April 06-07, 2015 - (Free) Affirmatively Furthering Fair Housing: In this free two-day training, community development practitioners, housing professionals, and local government officials will learn about Affirmatively Furthering Fair Housing (AFFH) requirements and regulations that spell out the fair housing obligations of states, cities and towns across America. Every public and private agency that receives Community Development Block Grant funds or related support from the United States Department of Housing and Urban Development (HUD) has an obligation to “affirmatively further fair housing.” This course will focus on how those communities

receiving funds can ensure compliance with the Fair Housing Act, HUD's proposed new AFFH rule and related regulations, and collaborate with stakeholders to achieve housing opportunities. This course was approved and funded with support from HUD's Office of Fair Housing and Equal Opportunity Fair Housing Initiatives Program. This training counts for 14 CEUs Register [on-line](#).

- 6. Counselor's Corner Training:** Webinar: Rights and Responsibilities of Homeownership and Tenancy. Sponsored by The Counselor's Corner. This two-hour webinar is a refresher class to help build competency in this counseling topic. There is a fee for this webinar. Attendees must pass a short test after the webinar to receive a Certificate of Completion. For more information visit the Counselor's Corner [website](#).

- March 25, 2015 - Register [on-line](#).
- March 27, 2015 - Register [on-line](#).

7. FHA Servicing & Loss Mitigation Live Training:

- Classroom Training. Early Delinquency Servicing Activities and HUD's Loss Mitigation Training. Classroom training is for HUD-approved mortgagees, HUD-approved Housing Counselors, and Nonprofit Housing Counselors. For-profit Housing Counselors are not permitted to attend this training. This training covers a broad range and includes full coverage on: HUD Handbook 4330.1 REV-5, Chapter 7, Delinquencies, Defaults, Mortgage Collection Activities and HUD's Loss Mitigation Waterfall Program. Additionally, overviews will be presented pertaining to Extension of Time Requests and Variances and Single Family Default Monitoring System. No fee. Space is limited to 45 participants; Registration is first come, first served. For more information please email: eclass@hud.gov, Register [on-line](#). Training dates include:
 - May 12-13, 2015 - Oklahoma City, OK
 - August 11-12, 2015 - Oklahoma City, OK

FHA Servicing & Loss Mitigation Webinars:

- March 25, 2015 - Webinar: HUD Loss Mitigation - Home Retention Options (FHA-HAMP): Topics include: how to review, qualify, and process the FHA-HAMP option; and the actions required to comply with HUD. Register [on-line](#).
- April 01, 2015 - Webinar: HUD Loss Mitigation - Home Disposition Options: Topics include: the features and benefits of each loss mitigation home disposition option; how to review, qualify, and process each option; and the actions required to comply with HUD. Register [on-line](#).

- April 08, 2015 - Webinar: Neighborhood Watch System - Servicer Tools: Topics include: system access, servicing reports available, and how to utilize the case detail information available in Neighborhood Watch with the Loss Mitigation review process. Register [on-line](#).
- April 15, 2015 - Webinar: SFDMS - Reporting Basics: This training will provide guidance to FHA Servicers covering the basics of reporting information on defaulted FHA loans to HUD through the Single Family Default Monitoring System (SFDMS). Topics include: deadlines, EDI files vs. manual reporting, reporting resources. Register [on-line](#).
- April 22, 2015 - Webinar: SFDMS - Reporting Examples: This training will provide FHA-Approved Servicers an opportunity to review various default scenarios and the SFDMS reporting that should be associated with each scenario. Examples will include: Default, Loss Mitigation, Bankruptcy, and Foreclosure. Register [on-line](#).
- April 29, 2015 - Webinar: SFDMS - Errors: This training will provide FHA-Approved Servicers the opportunity to review what causes fatal and non-fatal errors in SFDMS reporting, and what can be done to prevent or fix the problems. Servicers will also learn how SFDMS reporting affects their TRS II score. Register [on-line](#).
- May 06, 2015 - Webinar: HUD Extension of Time and Variance Request System (EVARs) Training: This training will enhance the Lender's understanding of HUD's minimum time requirements for submission of an extension of time request, as well as the Lender's understanding of when a variance from HUD's policy is required. Topics to be covered include: types of extensions and variances, events that affect the First Legal Deadline, system access, and how to submit both an Extension of Time Request and Variance. Register [on-line](#).

HUD Loss Mitigation Live Classroom Training Schedule: Save the date. For more information on upcoming dates please [email](#) HUD.

- April 01, 2015 - Columbia, SC. Register [on-line](#).
- May 20, 2015 - Louisville, KY
- June 23, 2015 - Chicago, IL
- June 17, 2015 - Greensboro, NC
- June 17, 2015 - Jacksonville, FL
- July 16, 2015 - Atlanta, GA
- July 23, 2015 - Indianapolis, IN
- July TBD, 2015 - Nashville, TN
- August TBD, 2015 - Birmingham, AL
- September TBD, 2015 - Ft. Lauderdale, FL

8. Making Home Affordable (MHA): These webinars are designed specifically for housing counselors and other trusted advisors. Register [on-line](#):

- March 23, 2015 - Nevada Hardest Hit Fund Overview
- March 25, 2015 - Case Escalations for Trusted Advisors
- April 13, 2015 - Home Affordable Foreclosure Alternatives Program for Trusted Advisors
- April 15, 2015 - MHA Tools & Resources for Trusted Advisors

9. Marketing 101 by VHDA: The Virginia Housing Development Authority (VHDA) is providing [YouTube](#) video training for non-profit agencies on how to market the services your agency offers. Additionally, they have posted many more informative training videos for non-profit agencies and consumers; please visit their [YouTube Channel](#) to view all their current training offerings.

10. OCC Financial Literacy Update: The Office of the Comptroller of the Currency (OCC)'s Financial Literacy Update is a bimonthly e-newsletter that reports financial literacy events, initiatives, and related resources of the OCC and other government agencies and organizations. Financial Literacy Update provides brief descriptions and Web links for events and training. Housing Counselors can visit the Financial Literacy Update [on-line](#).

11. HOPE NOW Military Housing Podcast: The HOPE NOW Military Housing Podcast is an entertaining and educational series of conversations focused on military off-base housing. Sponsored by HopeNow and Clearpoint Financial Solutions. No fee. Listen to the Podcasts [on-line](#).

HUD-OHC Listserv Bulk subscriptions:

Some housing counselors have asked, "How do I sign up my entire agency staff for HUD Office of Housing Counseling (HUD-OHC) listserv updates?" It is easy... Just list your staff email addresses like this:

[aaa@xyz.com](#)
[bbb@xyz.com](#)
[ccc@xyz.com](#)

You can send in one email address or your entire agency. Then [Email your list](#) to HUD-OHC. If you have a housing counseling industry friend who you want to subscribe to this listserv, there are 2 other ways to sign up: Send them this [link](#) or forward them this email.

Some Helpful Links for Housing Counselors:

- [Email Technical Support for Housing Counselors](#)
 - [HUD Housing Counseling Webpage](#)
 - [The Bridge Housing Counseling Newsletter Archive](#)
 - [Housing Counseling Listserv Archive](#)
 - [OHC Webinar Archive](#)
 - [Events & Training Calendar](#)
 - [Contracting Opportunities](#)
 - [Employment Opportunities](#)
 - [Grant Opportunities](#)
 - [Disaster Recovery Resources](#)
 - [Foreclosure Assistance](#)
 - [Making Home Affordable](#)
 - [FHA Resource Center](#)
 - [Index of HUD Listserv Mailing Lists](#)
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Disclaimer: This list will often provide training opportunities, event notifications and other announcements for non-profit and government HUD Housing Counseling partners. HUD does not endorse the organizations sponsoring linked websites, and we do not endorse the views they express or the products/services they or their community/business partner's offer. For more information please see [HUD's web policies](#).

Unsubscribe: Click here to [unsubscribe](#), then click on "Housing Counseling" and follow the unsubscribe instructions on that page.

Thank you!!!!